



## Eric Schulman

Principal  
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### Overview

Eric Schulman's practice is primarily focused on patent prosecution and counseling, patent strategy and analysis, patent licensing and development, and patent portfolio management.

Eric also has experience in intellectual property licensing and acquisition, post-grant proceedings, patent and trademark litigation, standards bodies, copyright, open source, M&A, commercial transactions, collaborative structures, broad IP strategy and legal management, and trademark portfolio development.

He currently serves on the advisory board of the LOT Network, which he conceived in 2013 and founded in 2014. LOT is an industry-led and independently run non-profit organization dedicated to reducing the number of lawsuits and licensing requests its 2300+ members receive from patent assertion entities.

Prior to joining Fish & Richardson, Eric was head of IP at Uber Technologies, Inc., where he was responsible for all aspects of the company's IP program, including strategy, team management, and execution. Before Uber, Eric spent more than nine years in-house at Google, Inc., where he served most recently as legal director and received the General Counsel Award for a complete win in the *Oracle v. Google* patent litigation. Eric has been recognized in the *IAM 300 – The World's Leading IP Strategist* for 2016 and 2019-2022.

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### Recognitions & awards

IAM Patent 1000

*IAM* 2019-2024

IAM Strategy 300

*IAM* 2016, 2019-2022

Intellectual Property Trailblazer

*National Law Journal (NLJ)* 2020

California Trailblazer

*The Recorder* 2020

General Counsel Award for Oracle v. Google

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## Testimonials

"Eric is an excellent technical patent attorney and is extremely personable." — *Client Testimonial, 2022 Chambers and Partners USA*

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## Pro bono activities

Eric has done pro bono work for Kids In Need of Defense (KIND).

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## Insights

Webinar | April 5, 2023

Open Source Software, Patents, and the Question of Compatibility

Webinar | September 10, 2020

Open Source Software: Practical Ideas for Protecting Your Intellectual Property

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## News

News | June 11, 2024

Fish & Richardson Receives Top Rankings in 2024 Edition of *IAM Patent 1000: The World's Leading Patent Professionals*

News | June 27, 2023

Fish & Richardson Receives Top Rankings in 2023 Edition of *IAM Patent 1000: The World's Leading Patent Professionals*

News | September 8, 2022

Fish & Richardson Receives Top Rankings in 2022 Edition of *IAM Patent 1000: The World's Leading Patent Professionals*

News | September 2, 2021

Fish Principals Named to *IAM's* 2021 Strategy 300 List

News | July 7, 2021

Fish & Richardson Receives Top Rankings in 2021 Edition of *IAM Patent 1000: The World's Leading Patent Professionals*

News | October 8, 2020

Eric Schulman Named a 2020 "California Trailblazer" by *The Recorder*

News | August 12, 2020

Fish & Richardson Receives Top "Gold" Ranking from *IAM Patent 1000* for National Litigation Practice; National Rankings in the Plaintiff Firm and Prosecution...

News | June 20, 2019

Fish & Richardson Receives Top "Gold" Ranking from *IAM Patent 1000* for National Patent Litigation Practice

Media Coverage | September 23, 2016

Fish & Richardson Hires Uber IP Director

*The Recorder*

Media Coverage | September 23, 2016

Fish & Richardson Lands Ex-Uber IP Head, Google Patent Pro

*Law360*

News | September 12, 2016

Fish & Richardson Hires Eric Schulman, Former In-House Counsel at Uber and Google, as a Principal in its Patent Group

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## Events

November 7, 2022

International Performance Management Institute (IPMI) 2022 IP Law & Management Institute

September 16, 2021

LOT Network Bridge Meeting

May 15, 2019

LOT Network Bridge All Members Meeting

November 16, 2017

Unified Patent: 4th Annual Corporate IP Strategy (CIPSC) Conference

May 23, 2017

Momentum: 2017 IP Counsel Exchange San Jose

May 3, 2017

Understanding the Benefits of Collaborative Patent Organizations

January 25, 2017

Thomson Reuters Legal Executive Institute: The 24th Annual Marketing Partner Forum: Client Collaboration & the New Rules of Engagement

November 16, 2016

28th Annual All Hands Meeting

November 6, 2016

IP Law & Management Institute (IPMI): "Chief IP Counsel: A Driving Force of Corporate Value"

October 24, 2016

Licensing Executives Society Annual Meeting 2016

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## Additional insights

### Publications

- ["How Scalable Private-Ordering Solutions Improve IP Law: Lessons Learned From My Founding of the License on Transfer \(LOT\) Network,"](#) *Social Science Research Network (SSRN)* (August 2016)
- ["An Updated Proposal for a License on Transfer \(LOT\) Agreement,"](#) *Social Science Research Network (SSRN)* (July 2014)
- ["A Proposal for a License On Transfer \(LOT\) Agreement,"](#) *Social Science Research Network (SSRN)* (July 2013)
- ["A Response to a Proposal for a Defensive Patent License \(DPL\),"](#) *Social Science Research Network (SSRN)* (July 2013)

### Speaking engagements

- "Back To The Future: How To Prepare Your IP Program For What Is Coming," LOT Networkbridge (September 16, 2021)
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## Services

Patent Prosecution

Strategic Patent Counseling & Opinions

Patent Portfolio Management

Litigation

Patent Litigation

Post-Grant

Patent

IP Licensing, Transactions & Agreements

## Industries

Digital Health

Telecommunications

Medical Devices

Academic Research & Medical Centers

Transportation, Aerospace & Defense  
Software & Internet  
Electrical & Computer Technology  
Digital Media & E-Commerce  
Financial, Business & FinTech Services  
Cleantech

## Admissions

California (2000)  
U.S. Patent and Trademark Office (1998)

## Education

J.D., Boston College Law School  
M.S., Physics, Boston University  
B.S., Physics, Massachusetts Institute of Technology